

WHAT DOES GUY CARPENTER DO?

WE EXECUTE CUSTOMIZED FINANCIAL TRANSACTIONS.



Similar to an investment bank, we broker a specific type of financial transaction called reinsurance. **Reinsurance** is a risk transfer agreement that is often referred to as “insurance for insurance companies.”

As an **intermediary**, we do not assume any of the risk transferred in a reinsurance agreement. **Similar to a consulting firm**, we leverage our reinsurance expertise to **help our clients anticipate and navigate change**, providing them with a business edge that goes beyond the reinsurance transaction.

WE WEAR MANY HATS. WE:



ADVISE

We advise companies on managing risks, deploying capital, and navigating change, enabling them to grow and prosper.



INNOVATE

We develop ideas, tools and capabilities that drive new perspectives, new products, and new paths to growth.



TRANSACTION

We syndicate risk by matching buyers and sellers of reinsurance, ultimately dispersing it around the world.



ADVOCATE

We are a client advocate in reinsurance transaction negotiations; our financial and broking expertise help drive favorable terms for our clients.



ACCESS CAPITAL

We help insurers, governments, and other risk bearing organizations access capital through reinsurance, helping them manage risk and grow in a risk conscious manner.



SUPPORT

We're there for clients when it matters most. We process all payments related to the reinsurance transaction and recover funds on behalf of clients in the event of a loss.

WHY GUY CARPENTER?

WE INVEST IN OUR PEOPLE.



LEARNING

Our Graduate Training Program, Reverse Mentoring Program, and Technical Learning Curriculum are just a few of the many ways we are empowering our people with the resources to continue learning at all stages of their careers.



DEVELOPMENT

Development of our people is a strategic priority at Guy Carpenter. From ongoing feedback to outlining career development paths, our company is invested in the professional success of every employee.



APPRENTICESHIP

Our firm is rooted in an apprenticeship culture and junior team members learn by working closely with seasoned professionals. Our matrix structure maximizes exposure to senior leaders and executives.

WE TAKE PART IN MEANINGFUL WORK.

In 2017 alone, our industry covered an estimated **\$170 billion in losses** resulting from natural catastrophes including hurricanes, wildfires, earthquakes, floods, cyber attacks, hailstorms, tornadoes, and volcanoes.

We serve as a **trusted advisor to over 2,400 clients** by optimizing their reinsurance purchases, an expense that totalled over **\$30.4 billion for our clients in 2017**.

Our work **bridges both the public and private sectors** by distributing risk around the world. The business we're in helps **protect society from** the significant financial burdens caused by **volatility, uncertainty, complexity, and ambiguity**.

WE LEAD OUR INDUSTRY.

Guy Carpenter is part of Marsh & McLennan Companies, a **\$14 billion professional services firm** traded on the New York Stock Exchange (ticker symbol: MMC). Guy Carpenter's industry leadership has recently manifested in achievements such as:



Delivering our **industry's 1st cyber risk modeling platform**



Through its affiliate GC Securities, a division of MMC Securities LLC, underwriting the issuance of the **World Bank's 1st catastrophe bonds**, and



Leading **FEMA's 1st reinsurance placement**.